



ANATOMY OF A WINNING TEAM: BUILDING A FOUNDATION FOR SUCCESS

Do you feel you need to be a **mind reader** to get your job done?

Does your written **job description** have *dust bunnies*?

Are your **team meetings** and **morning huddles** gripe sessions?

Do you feel **appreciated** for a job well done?



An environment where a team member or dentist feels under-appreciated *stifles* practice growth and positive development. An unhappy practice faces *challenges* in attitudes and work performance. Learn *simplified* systems and protocols for **team development** that will allow you to **refine roles and clarify job descriptions** in the practice. Discover *concrete, positive solutions* to **reinvigorate** your entire team and create *contagious positive attitudes*. *Sometimes the solutions are right in front of you.*

PARTICIPANTS WILL LEARN:

- Know the difference *between* **job descriptions** and **job duties**
- Identify the elements of a good job description
- Make personal performance and corrective interviews a *positive experience*
- Learn the difference between *structured* and *surprise* bonus systems
- Cross training for optimal performance, including CE opportunities
- Perfect the 'hand off' - team to team - in the practice
- Plan effective morning huddles and team meetings
- Learn to maximize your CE opportunities
- Gain ideas for '*knock your socks off*' team retreats
- Understand how positive reinforcement creates a '*get to go to work*' attitude



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